

# Hanks Brokerage, Inc.

13951 Senlac Drive, Suite 150, Dallas, Texas 75234  
(972) 242-1832 • (800) 872-7811 • Fax: (972) 242-6920  
sales@hanksbrokerage.com

|                                                                                                                                                                                                | Diary & Egg | Sweeteners | Colors | Functional | Spices     | Vegetable & Chili | Fruit, Nut & Seed | Flavor, Flavor Enhancers | Sauces, Condiments & Oils |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|------------|--------|------------|------------|-------------------|-------------------|--------------------------|---------------------------|
|  <b>Advanced Spice</b><br>Bulk spice, herbs, capsicums, and dehydrated vegetables                              |             |            |        |            |            | Vegetable & Chili |                   | Flavor, Flavor Enhancers |                           |
|  <b>Agridient</b><br>Sourcing specialist for gluten-free, organic, and non-GMO ingredients                     |             |            |        | Functional |            |                   | Fruit, Nut & Seed |                          |                           |
|  <b>Aii</b><br>Instant Coffee and Tea                                                                          |             |            |        |            |            |                   |                   | Flavor, Flavor Enhancers |                           |
|  <b>American Food Ingredients</b><br>Dehydrated vegetable products                                             |             |            |        |            |            | Vegetable & Chili |                   |                          |                           |
|  <b>Arista</b><br>Vegetable oils, marine oils, essential oils, oil powders, and butters                       |             |            |        |            |            |                   |                   |                          | Sauces, Condiments & Oils |
|  <b>Colony Gums</b><br>Hydrocolloid and stabilizer systems                                                   |             |            |        | Functional |            |                   |                   |                          |                           |
|  <b>Cii</b><br>Hydrocolloid and stabilizer systems                                                           |             |            |        | Functional |            |                   |                   |                          |                           |
|  <b>Colavita</b><br>Olive oils (EVOO, refined and blended, flavored), Balsamic, and Specialty Vinegars       |             |            |        |            |            |                   | Fruit, Nut & Seed |                          | Sauces, Condiments & Oils |
|                                                                                                                                                                                                |             |            |        |            |            |                   |                   |                          |                           |
|  <b>Culinary Farms</b><br>Dried chili peppers and blends, pastes, purees, smoked products                   |             |            |        |            |            | Vegetable & Chili |                   | Flavor, Flavor Enhancers |                           |
|  <b>Dairy Chem</b><br>Natural dairy flavors                                                                 | Diary & Egg |            |        |            |            |                   |                   | Flavor, Flavor Enhancers |                           |
|  <b>FFP</b><br>BECAUSE REAL WORKS<br>FLORIDA FOOD PRODUCTS                                                  |             |            |        | Colors     | Functional |                   | Fruit, Nut & Seed | Flavor, Flavor Enhancers |                           |
|  <b>Food Ingredient Solutions</b><br>Natural antioxidants geared toward a variety of different applications |             |            | Colors |            |            |                   |                   |                          |                           |
|  <b>Ingretec</b><br>Functional dairy concentrates Ready to use fillings                                    | Diary & Egg |            |        |            |            |                   |                   |                          |                           |
|  <b>Inland Empire Foods</b><br>Pre-Cooked, Dehydrated Beans                                               |             |            |        |            |            | Vegetable & Chili |                   |                          |                           |
|  <b>Inn Foods</b><br>IQF fruit & vegetable products                                                       |             |            |        |            |            | Vegetable & Chili | Fruit, Nut & Seed |                          |                           |
|  <b>Knouse Foods</b><br>Apple butters and applesauce                                                      |             |            |        |            |            |                   | Fruit, Nut & Seed |                          | Sauces, Condiments & Oils |

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|       | <b>Lee Kum KEE</b><br>Asian sauces                                                                                         |             |            |            |            |        |                   |                   |                          | Sauces, Condiments & Oils |
|       | <b>MicroDried</b><br>Microdried vegetables, beans, and legumes                                                             |             |            |            |            |        | Vegetable & Chili | Fruit, Nut & Seed |                          |                           |
|       | <b>Mother Murphy's</b><br>Custom natural and artificial flavors (liquid and spray dry)                                     |             |            |            |            |        |                   |                   | Flavor, Flavor Enhancers |                           |
|      | <b>Neil Jones</b><br>Ketchup, Tomato sauce, and Chili sauce                                                                |             |            |            |            |        | Vegetable & Chili | Fruit, Nut & Seed |                          | Sauces, Condiments & Oils |
|      | <b>New Mexico Green Chile</b><br>Block frozen Hatch green chiles, pepper products                                          |             |            |            |            |        | Vegetable & Chili |                   |                          |                           |
|     | <b>OFI</b><br>Processed & IQF jalapeno, green chile, and tomatillos. Dehydrated onion, garlic, and capsicum products.      |             |            |            |            | Spices | Vegetable & Chili |                   |                          |                           |
|    | <b>Pacific Farms</b><br>Pacific Farms gold garlic, dehydrated vegetables, IQF Asian vegetables, vegetable & chile purees.  |             |            |            |            |        | Vegetable & Chili |                   |                          | Sauces, Condiments & Oils |
|    | <b>PanaSource</b><br>• Acesulfame Potassium<br>• Aspartame<br>• Crystalline Fructose                                       |             | Sweeteners |            |            |        |                   |                   |                          |                           |
|    | <b>Peppers Unlimited</b><br>Hot sauces, Steak sauces, Worcestershire sauce                                                 |             |            |            |            |        |                   |                   |                          | Sauces, Condiments & Oils |
|    | <b>Plochmans</b><br>Mustard products                                                                                       |             |            |            |            |        |                   |                   |                          | Sauces, Condiments & Oils |
|    | <b>Pompeii</b><br>Lemon and lime juice concentrates                                                                        |             |            |            |            |        |                   | Fruit, Nut & Seed |                          |                           |
|  | <b>R2H</b><br>Natural smoke flavors                                                                                        |             |            |            |            |        |                   |                   | Flavor, Flavor Enhancers |                           |
|  | <b>Robertet</b><br>Spice extractives & oleoresins, rosemary based antioxidants suitable for slowing the oxidation of fats. |             |            | Functional |            |        |                   |                   | Flavor, Flavor Enhancers |                           |
|  | <b>Schreiber Foods</b><br>Distributor of Asian sauces, Mustards, Oils, and Peanut Butter                                   |             |            |            |            |        | Vegetable & Chili | Fruit, Nut & Seed |                          | Sauces, Condiments & Oils |

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|------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|--|------------------------------------------------------------------------------------------------------------------|------------|--------|------------|--------|-------------------|-------------------|--------------------------|---------------------------|--|---------------------------|---------------------------|-------------------|
|    |  |  |  |  |  |  |  |  |  | <b>Triple S Vinegar Corporation</b><br>Vinegar products                                                          |            |        |            |        |                   |                   |                          |                           |  | Sauces, Condiments & Oils |                           |                   |
|    |  |  |  |  |  |  |  |  |  | <b>Sethness Roquette</b><br>Caramel Colors and caramel products                                                  |            |        |            |        |                   |                   |                          |                           |  | Colors                    | Sauces, Condiments & Oils |                   |
|    |  |  |  |  |  |  |  |  |  | <b>Specialty Products</b><br>Offers a variety of dried honey, molasses, and malt products for the food industry. |            |        |            |        |                   |                   |                          |                           |  | Sweeteners                |                           |                   |
|    |  |  |  |  |  |  |  |  |  | <b>Spectrum Fruits</b><br>Frozen and aseptic juice purees and concentrates                                       |            |        |            |        |                   |                   |                          |                           |  | Sweeteners                | Fruit, Nut & Seed         |                   |
|   |  |  |  |  |  |  |  |  |  | <b>Sue Bee Honey</b><br>Liquid honey products                                                                    |            |        |            |        |                   |                   |                          |                           |  | Sweeteners                |                           |                   |
|  |  |  |  |  |  |  |  |  |  | <b>Sunsweet</b><br>Plum and Prune juice concentrates, powders, and bits                                          |            |        |            |        |                   |                   |                          |                           |  | Sweeteners                | Functional                | Fruit, Nut & Seed |
|  |  |  |  |  |  |  |  |  |  | <b>McIlhenny Tabasco</b><br>Tabasco (R) branded family of sauces with dry and intermediate moisture products     |            |        |            |        |                   |                   |                          |                           |  | Vegetable & Chili         | Sauces, Condiments & Oils |                   |
|                                                                                    |  |  |  |  |  |  |  |  |  |                                                                                                                  |            |        |            |        |                   |                   |                          |                           |  |                           |                           |                   |
|                                                                                    |  |  |  |  |  |  |  |  |  |                                                                                                                  |            |        |            |        |                   |                   |                          |                           |  |                           |                           |                   |

|                                                                                     |  |  |  |  |  |  |  |  |  | Diary & Egg                                                      | Sweeteners | Colors | Functional | Spices | Vegetable & Chili | Fruit, Nut & Seed | Flavor, Flavor Enhancers | Sauces, Condiments & Oils |  |                   |                   |                          |
|-------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|--|------------------------------------------------------------------|------------|--------|------------|--------|-------------------|-------------------|--------------------------|---------------------------|--|-------------------|-------------------|--------------------------|
|  |  |  |  |  |  |  |  |  |  | <b>Traina</b><br>Sundried Tomatoes and fruits                    |            |        |            |        |                   |                   |                          |                           |  | Vegetable & Chili | Fruit, Nut & Seed |                          |
|  |  |  |  |  |  |  |  |  |  | <b>Valdez Spice</b><br>Custom spice and dry blends               |            |        |            |        |                   |                   |                          |                           |  | Spices            |                   | Flavor, Flavor Enhancers |
|  |  |  |  |  |  |  |  |  |  | <b>Wayfare</b><br>Vegan and allergen friendly dairy alternatives |            |        |            |        |                   |                   |                          |                           |  | Diary & Egg       |                   |                          |
|                                                                                     |  |  |  |  |  |  |  |  |  |                                                                  |            |        |            |        |                   |                   |                          |                           |  |                   |                   |                          |
|                                                                                     |  |  |  |  |  |  |  |  |  |                                                                  |            |        |            |        |                   |                   |                          |                           |  |                   |                   |                          |

