

# ***Hanks Brokerage, Inc.***

## **Creative Food Sales Foodservice Sales**

**Dallas/Ft Worth • Houston • San Antonio • Lubbock • Oklahoma • Arkansas • New Mexico • Louisiana**  
**CORPORATE OFFICES**

13951 Senlac Drive, Suite 150 Dallas, Texas 75234  
(972) 242-1832 (800) 872-7811 Fax: (972) 242-6920

### **Advanced Spice & Trading, Inc.**

(US)

Advanced Spice & Trading is an importer, processor and full line distributor of spices and manufacturing ingredients used in the food industry. They source quality ingredients from around the globe and provide a local supply in a timely manner. Product line consists of, but is not limited to, whole and ground spices, dehydrated onion and garlic, chili peppers and powders, paprika, parsley, cilantro, salt, MSG, oleoresins and foodservice containers and lids. SQF inspected facility – Rated SQF 2 ([www.advancedspice.com](http://www.advancedspice.com))

### **Alessi Bakeries**

(T, OK, NM)

A recognized leader in the mini dessert category, Alessi Bakeries' family tradition has been dedicated to quality and consistency since 1912. Their product line includes fancy pastries, cheesecakes, macarons, cream puffs, eclairs, tartlets, brownies, petit fours, and Tiramisu. ([www.alessibakery.com](http://www.alessibakery.com))

### **American Foods Group**

(T, OK, NM, AR)

You can count on American Foods Group to deliver quality products at affordable plate costs. They understand the importance of delivering the freshest, best-tasting products available—on time, with consistent high quality. Your priorities are their priorities. Product lines include steaks, ground beef, specialty sausage, sliced liver and corned beef. ([www.kingscommand.com](http://www.kingscommand.com))

### **Arcobasso – Major Peters'**

(T)

Arcobasso specializes in developing custom sauces, dressings and beverages, bottling and packaging them in a variety of forms and sizes. With over 25 years of experience, Arcobasso is the partner that restaurant and bar owners, food service professionals, distributors, retailers, and convenience store operators can count on. Included in the Arcobasso lineup is the award winning Major Peters' brand of Bloody Mary mixes and complete line of bar basics, made with only the finest ingredients. ([www.arcobasso.com](http://www.arcobasso.com)) ([www.majorpeters.com](http://www.majorpeters.com))

### **Bar-S**

(T, OK)

Bar-S has spent over 35 years earning a reputation for quality meat products including bacon, hot dogs, sausages, lunchmeat and more. As the only national value brand in the country, Bar-S believes you shouldn't have to sacrifice great taste to stay on budget. They are proud to provide families with safe, wholesome foods that add flavor to any table. In 2015, they celebrated their ten year anniversary as the #1 best-selling hot dog brand in the United States.

## **Beaver Street Fisheries**

(T, OK, NM)

Beaver Street Fisheries™ is a leading importer, manufacturer and distributor of quality frozen seafood products from the USA and around the world. For more than 60 years, they have provided quality products to the foodservice industry. Today, BSF is recognized as one of the leaders in the seafood industry and provides their customers with one of the largest seafood offerings available in the United States. ([www.beaverstreetfisheries.com](http://www.beaverstreetfisheries.com))

## **Best Maid Cookies**

(T, NM)

A family business started in 1943, making the very best cookie for the very best price. Best Maid cookies are made with the best ingredients, from real M&M's® and Reese's Pieces® to plump California raisins and Hawaiian cane sugar. Over 50 flavors to choose from in dough form, in a range of sizes, from a mini .45oz up to a large 5oz. cookie dough puck. Fully baked products in bulk packages or individually wrapped, this line also includes brownies, bars and smart snack solutions. ([www.bestmaid.com](http://www.bestmaid.com))

## **Calavo**

(SA, H)

Started in 1924, Calavo Grower's, Inc. has become the world's leading marketer of fresh avocados. Calavo's Food Division offers a range of frozen and fresh avocado and guacamole products in a variety of flavor and texture profiles including guacamole, avocado halves and chunky pulp packed in tubs, pails, pouches, canisters, singles and easy squeeze options. ([www.calavo.com](http://www.calavo.com))

## **Carla's Pasta**

(T)

Carla's Pasta is a woman owned, family run, thirty five year old nationally distributed company. Running a USDA, HACCP compliant facility 'A' Rated by the British Retail Consortium, Carla's Pasta currently has the broadest, deepest and widest frozen pasta and pesto product mix on a nationally delivered level – from traditional to specialty, kosher to vegan and signature items. Carla's is all about quality, quality, and quality closely followed by customer service and quality. ([www.carlapasta.com](http://www.carlapasta.com))

## **Carnival Culinary Solutions**

(T)

Carnival Culinary Solutions is a full service food manufacturer located on the banks of the Mississippi River in New Orleans. Their culinary team, comprised of professionals from all areas of the food service industry, specializes in custom formulations tailored to your operation. They approach the development of all their products with your end use in mind. Offering "complete menu solutions," The Carnival Culinary product line includes hand-made appetizers, dips, soups, sauces and gravies, as well as center of the plate entrees and desserts.

## **The Cheesecake Factory**

(T, NM, OK)

Since 1972, The Cheesecake Factory has been a place where delicate flavors, classic techniques and whimsical imagination comes together to create premium, indulgent cheesecakes, layer cakes and specialty items for the leading edge restaurant operators who demand the most innovative and irresistible desserts in the world.

([www.thecheesecakefactory.com](http://www.thecheesecakefactory.com))

## **Consolidated Catfish Producers**

(T)

Established in 1979, Consolidated Catfish (Country Select) was the first processor in the catfish industry to implement a USDC approved HACCP quality assurance program. Country Select produces a variety of products that include whole fish, steaks, fillets, nuggets, strips, and marinated and breaded catfish. Along with catfish, Consolidated is the distributor of Gulf Pride Select Shrimp pulled from the Gulf of Mexico. ([www.countryselect.com](http://www.countryselect.com))

## **Direct Source Seafood**

(T, OK)

Direct Source Seafood is committed to delivering the freshest, safest, highest quality frozen seafood in the marketplace. They offer a vast array of product lines and brands including BBQ Bay, Icy Ocean, and numerous private label brands for their nationwide customers. Direct Source Seafood specializes in shrimp from seven different countries, Brazilian lobster tails, King Crab, Snow Crab, pasteurized crabmeat and a full line of frozen fish fillets. ([www.icyocean.com](http://www.icyocean.com))

## **Deen Meats and Cooked Foods**

(T, OK, NM, AR, LA, AL)

As a second generation family owned business established in 1946, Deen produces quality cooked and marinated foods for chain restaurants worldwide. Products include beef cube steak, grill ready beef & chicken fajitas along with kettle cooked chili, taco meat & soup, shredded chicken and pork and other custom items. ([www.deenmeat.com](http://www.deenmeat.com))

## **Gambino's**

(T, OK, NM, LA)

With the success of Gambino's bakeries, website, and mail-order business, Gambino's Foods was formed with the idea and intent to be able to provide both New Orleans and the entire country with REAL New Orleans French bread, gourmet stuffed olives, Italian olive salads, and assorted pickled vegetables using a national base of food distributors. If you are looking for authentic New Orleans' foods or just a unique gourmet product to satisfy your customer's needs, Gambino's is available and ready to serve you today. ([www.gambinos.com](http://www.gambinos.com))

## **Girard's Salad Dressings**

(T, OK, NM, LA)

The Girard's brand had its beginning in San Francisco in 1935 with a recipe for Girard's Original French Dressing created by Wilfred L. Girard. Girard's foodservice operations offer more than 100 varieties of dressings, sauces, and mayonnaise in addition to custom formulations in standard packaging to fit all food service, single serve, and industrial requirements. ([www.girardsdressings.com](http://www.girardsdressings.com))

## **Handy Crab**

(T, OK)

Handy International is America's oldest seafood processor and has consistently maintained the highest quality standards in the seafood industry for over 100 years. Established in 1894 by John T. Handy and located in Crisfield, Maryland since 1903, Handy specializes in the processing of the area's best-known delicacy: soft crabs. Their product line also includes handmade crab cakes and seafood cakes, shrimp products, crab meat, oysters and artisanal fish.

([www.handycrab.com](http://www.handycrab.com))

## **Knouse Foods**

(T)

Knouse Foods is a growers' co-op made up of some 150 Appalachian Mountain and Midwestern grower/members. Their brands (Musselman's, Lucky Leaf, Apple Time, Lincoln and Speas Farm) have been family favorites for more than 50 years. In addition to stocking supermarket shelves, Knouse supplies foodservice operators and industrial-ingredient companies with bulk apple and other fruit products. They also offer private-label and co-packing services. The Knouse foodservice lineup includes apple sauces and juices, sliced apples, whole apples, pie fillings, vinegars, sparkling beverages, apple butter, puddings and cheese sauces. ([www.knousefoods.com](http://www.knousefoods.com))

## **Letha's Pies**

(T, OK)

Letha's Pies has been family owned and operated since 1990. They take great pride in the fact that their fried pies are made the old fashioned way – one at a time. Letha's dough is hand mixed from their generations old scratch recipe, and their fillings are their own exclusive recipes, perfected over the years. These pies have the absolute flakiest crust you can get in a fried pie. "Words can't describe how good they taste!" ([www.lethaspies.com](http://www.lethaspies.com))

## **Manchester Farms**

(T, OK, NM)

Manchester Farms is the oldest, most respected and largest producer of farm raised Quail in the US with exceptional product quality and customer service. Processing 110,000+ birds per week with no antibiotics or growth hormones, Manchester is small enough to react to customer requests rapidly while still being large enough to accommodate runs for large chain accounts. ([www.manchesterfarms.com](http://www.manchesterfarms.com))

## **Mike's Pies**

(T, OK)

Some would say Mike's Pies got its start in its first location, a 700 sq. ft. retail store in Tampa in 1992, but his mom knows better. The real origin of Mike's business began three generations ago with his Grandma Smith. Mike learned to make those pies from his mom, Jean. Mom's recipes are the backbone of the award winning company. Mike's Pies' mission was then and still is today to provide consistent high quality desserts. As his company has grown, his pies have made their way onto menus in 38 states across the country! But one thing hasn't changed: Mike's Pies commitment to quality and desserts made without adding fillers, preservatives, or other artificial ingredients. ([www.mikespies.com](http://www.mikespies.com))

## **Neil Jones Food Companies**

(T, OK, LA, NM)

### ***San Benito Foods***

Full line of food service tomato products in 6/#10 cans

### ***Old California***

Pouch pack (6/#10 equivalent pack) tomatoes and custom formulations of tomato based products

### ***Northwest Packing***

Bartlett Pears, Purple Plums. Royal Anne & Dark Sweet Cherries

([www.neiljonesfoodcompanies.com](http://www.neiljonesfoodcompanies.com))

## **New Mexico Green Chile Company**

(T, OK, NM)

USDA inspected Hatch green chiles, red chiles, jalapeños, poblanos, tomatillos, and tomatoes in various heats with consistent levels. All New Mexico Green Chile products are harvested, flame roasted and frozen within 24 hours during which time they are triple inspected to clean any peels or stems missed. Product has higher yield and less residue. ([www.greenchileco](http://www.greenchileco))

## **Passport Food Group**

(T, OK)

Passport Food Group was founded in 1978 as Passport Asia Associates. Operating as Wing Hing Noodle Company, it started out literally as a "mom and pop" operation with one machine making authentic noodles for Chinese restaurants in Los Angeles. Over the years, the company grew larger expanding its wide range of Asian noodle products and other specialty ingredients including rice and tofu products. Future plans for Passport Food Group include expansion into other specialty Southeast Asia food products for its customers to satisfy its mission of "Bringing the world to your plate."™ ([www.passportfood.com](http://www.passportfood.com))

## **Pompeii Products**

(T)

Pompeii offers a variety of juice concentrates including lemon, lime, key lime along with grenadine and soy sauce available in 4oz squeeze bottles, ½ gallon, 1 gallon and 5 gallon containers. ([www.mypompeiijuices.com](http://www.mypompeiijuices.com))

## **Raw Seafoods, Inc.**

(T)

Raw Seafoods is a family owned business founded in the heart of one of the world's largest fishing ports, historic New Bedford, Massachusetts. Specializing in processing, freezing, packaging, and distributing fresh and frozen scallops, they also own the new Cape Cod Cuisine brand of gourmet quality seafood meals, entrees and appetizers.

([www.rawseafoods.com](http://www.rawseafoods.com))

## **Red Bird Farms**

(T, OK)

Red Bird Farms has been providing fresh and natural chicken since the 1940's. All chickens are fed an all vegetarian diet. In addition, the chicken is never given any antibiotics...ever. Red Bird Farms gourmet chicken isn't run down an assembly line of robots, but rather a talented team of cutters providing a precise cut on a consistent basis from airline to frenched cuts and deboned to bone in. ([www.redbirdfarms.com](http://www.redbirdfarms.com))

## **Rudolph Farms**

(T)

Since 1955 Rudolph Farms has been producing pork rinds utilizing the same secret recipe Mary Rudolph created in her family kitchen, a revolutionary two-step process the company still uses today. With more than 400 employees, Rudolph's has launched into new areas of the snack food industry while maintaining its presence as the nation's leading producer of pork rind snacks. ([www.rudolphfoods.com](http://www.rudolphfoods.com))

## **Schreiber Foods International**

(T)

A broad assortment of products under the Ambrosia Brand, only products meeting Schreiber's quality standards can be packed with the Ambrosia label. Products in this line include oils, vinegars, cooking wine, a wide assortment of fruits, olives, vegetables, condiments, ingredients, grains, rice and seafood. ([www.ambrosia-foods.com](http://www.ambrosia-foods.com))

## **Smart Flour Foods**

(T, OK)

Since 2005, Smart Flour Foods has produced an innovative gluten-free flour blend made with ancient grains. Smart Flour Foods' proprietary flour is created with sorghum, amaranth and teff – three powerful ancient whole grains that contribute to their products' delicious taste, classic texture and enhanced nutritional profile. Smart Flour Foods provides gluten-free pizza crusts, flatbreads, hamburger buns, hoagie rolls and pancake and waffle mix. Delicious. Nutritious. Always Gluten-Free. ([www.smartflourfoods.com](http://www.smartflourfoods.com))

## **Stone Gate Foods**

(T, OK)

Stone Gate Foods brings to the table over three decades of successful partnerships with national, regional and private label food brands. Stone Gate Foods has the facilities, technology and business expertise to create a private label product or launch a venture with a food distribution giant. They can create and package foods the customers' unique needs and specifications. Their commitment to service is the same, whether the customer is a small food retailer, a supermarket chain or a specialty or private label food distributor. ([www.stonegate-foods.com](http://www.stonegate-foods.com))

## **Syracuse's Sausage Company**

(T, OK, NM, AR)

A high quality sausage manufacturer with a family tradition dating back generations, Syracuse's product line includes Italian, Cajun, Smoked, Wisconsin Style, Polish, Texas, Mexican, Brazilian and breakfast style sausages along with numerous styles of meatballs. ([www.syracusesausage.com](http://www.syracusesausage.com))

## **Triar Seafoods**

(T, OK, LA, NM, AR)

For over 20 years, Triar Seafood Company has been the discerning chef's source for the highest quality, responsibly harvested seafood, delivered fresh overnight with consistency and peace of mind. They are passionate about great seafood and guarantee every purchase. Triar was among the first in the industry to provide shore to door overnight service. They offer an unsurpassed variety from the pristine waters of Florida's coasts, as well as seafood from the waters of Cape Cod, Canada, Alaska and Australia. ([www.triarseafood.com](http://www.triarseafood.com))

## **Valdez Corporation**

(US)

The Valdez Corporation is a private label company that specializes in dry flavor and seasoning blends, including, but not limited to, dip mixes, soup mixes and bakery products. Their capabilities include custom blends, in-house blends, and repacks for bulk spices and herbs, accommodating both bulk and portion packing. SQF Inspected facility – Rated SQF 2. ([www.valdezspice.com](http://www.valdezspice.com))

## **Vie de France (Yamazaki, Inc.)**

(NT, SA)

U. S. subsidiary of Yamazaki Baking Company of Tokyo where quality is synonymous with producing premium bakery goods for over 30 years. Suitable for every type of operation, with thaw and serve breads, croissants and desserts for customers with limited time and staff, while operators who prefer to work with frozen dough can choose from their array of cookies, croissants, Danish muffin batters and puff pastries. ([www.viedefrance.com](http://www.viedefrance.com))

## **Wayne Farms LLC**

(T, OK, NM, AR)

Wayne Farms LLC is dedicated to developing innovative products including fully cooked, ready-to-eat, ready-to-cook and custom-designed poultry products representing the best value and best selection of great tasting chicken entrees, snacks and food items. Wayne Farms has a host of top food design engineers, scientists, and culinary experts dedicated to developing innovative poultry products with the latest flavors and textures. ([www.waynefarmllc.com](http://www.waynefarmllc.com))

## **Zerega Pasta**

(T)

Zerega is America's leading producer of custom pasta for the foodservice market. Using the finest ingredients and state-of-the-art equipment, they produce 250 million pounds of dry pasta each year in over 300 varieties. Zerega supplies pasta with the ideal shape, dimensions and formulation so it performs perfectly in all applications and maintains its shape, taste, and texture. ([www.zerega.com](http://www.zerega.com))

**Offered** - NT=North Texas, H=Houston, SA=San Antonio-Austin, WT=West Texas, T=All of Texas, OK=Oklahoma, LA=Louisiana, NM=New Mexico, AR=Arkansas, AL=Alabama, US=Coast to Coast

**\*\* Selected Distributors**